



**FAYETTEVILLE REGIONAL AIRPORT
AIRPORT COMMISSION MEETING
ZOOM MEETING
Tuesday, February 22, 2022
2:00 P.M.**

ATTENDANCE

Mr. Vic Carnevale (ZOOM), Mrs. Sandy Ammons (ZOOM), Mrs. Judy Dawkins (ZOOM), Mr. Daniel Travieso (ZOOM), Mrs. Kim Medley (ZOOM), Mr. Naynesh Mehta (ZOOM), Mr. Robert Van Geons (ZOOM) Dr. Wilson Lacy (ZOOM), Randy Fiveash (ZOOM)

ABSENT

Mr. Mark Lynch, Mr. Robert Van Geons

OTHERS

Dr. Toney Coleman, Airport Director (ZOOM)
Mr. Deontae Watson, Deputy Airport Director (ZOOM)
Ms. Patricia Campbell, Sr. Administrative Assistant (ZOOM)
Mr. Greg Davis, All American Aviation (ZOOM)
Mr. Jay Wyatt, Former Commission Member

Vice Chairperson Carnevale called the meeting to order at 2:00 P.M.

ITEM 1: Consider Approval of the Agenda

Vice Chairperson Carnevale asked for a motion to approve the agenda.

Mr. Mehta made a motion to approve the agenda.

Mrs. Dawkins seconded the motion.

ACTION: The motion was carried unanimously.

ITEM 2: Consider Approval of the Minutes of the Meeting held January 25, 2022

Vice Chairperson Carnevale asked for a motion to approve the minutes.

Mr. Travieso made a motion to approve the minutes.

Mrs. Dawkins seconded the motion.

ACTION: The motion was carried unanimously.

ITEM 3: Management Report

Enplanements. Total enplanements for all carriers as of January 2022 were 11,823. This indicates a 25.2% increase compared to January of last year. Total deplanements were 11,923. This is a total of 23,746 passengers in and out of FAY last month.

Average load factor (LF) target is 80%. American LF from 83.1% in December 2021 to 92.4% in January 2022. American's passenger count is up 24.9% compared to January 2021.

Delta LF decreased from 85.7% in December 2021 to 79% in January 2022. Delta passenger count is up 25.6% compared to January 2021.

Ridership Averages as of January 2022: Business Travel is at 25.07%, Personal Travel at 46.26% and Military Travel at 26.45% and "other" at 2.22%.

Rental Car Revenue in January 2022 was up 29.9% as compared to January 2021.

Parking Lot revenues up 88% in December compared to December 2020 with an 85.3% increase year to date.

American operating ten flights per day, 5 in and 5 out and Delta is operating 6 flights per day, 3 in and 3 out.

Dr. Coleman announced that Ms. Maronica Hill was promoted to our Custodial Supervisor. She replaces Ms. Brenda Baldwin that retired in October 2021.

The new revenue and access system is being installed by REEF Parking.

FAY did have an aircraft incident this week. A private aircraft landed with no landing gear. No one was injured and Phillips Towing had to tow the aircraft off the runway.

The Airport will be applying for a grant for an Aviation Career Education Academy by March 7, 2022.

Dr. Coleman presented a slide with enplanement numbers that showed the Airports recovery due to COVID. Mr. Travieso asked to keep this information included in the Management Report.

Marketing update by Ms. Allison Rogers: For the month of January FAY spent \$953 on Facebook advertising. We received 42,000 impressions and 496 clicks. This was down slightly from the previous month but expected as we came out of the holiday season. \$2,479 was spent on Google advertising for January, delivering 16,680 impressions, 2,082 clicks and 165 conversions. This too was down slightly from the previous month due to holiday travel. Our website analytics for January showed a 19% increase in web traffic for the month. FAY received 32,458 page views, 9,675 new users, and an average session duration of 1:58.

Dr. Coleman gave an update on the Terminal Renovations. Mr. Andrew Connell is no longer with RS&H.

ITEM 4: Commission Members Concerns

Mrs. Dawkins stated some family contacted her about concerns about the Airport. They said it was dark, dirty, the escalator area was dark and they didn't feel safe. Mrs. Dawkins called Dr. Coleman with the concerns. He thanked Mrs. Dawkins for the call and asked that she pass on his telephone number to the family. Mrs. Dawkins did give the family Dr. Coleman's numbers, but they did not call. They said just knowing the Director was willing to talk to them was good enough. Mrs. Dawkins thanked Dr. Coleman for listening and willing to talk. She also stated she'd heard concerns about the directional sign on I-95 for the Airport needing to be bigger and clearer. Dr. Coleman said he would pass that onto NCDOT.

Mr. Carnevale asked if anyone was aware that the new Flying Club was purchasing an aerobatic aircraft. Dr. Coleman said he was not aware of this and would check into it.

Mrs. Ammons asked all Airport Commission Members to pass on the RFP information for the Terminal Art Project.

Mr. Greg Davis with All American Aviation said they started out at FAY with two maintenance people and now they are up to four. They are in partnership with Liberty University and would be happy to assist with the ACE Academy.

He did ask why the aircraft that crashed was towed to the South GA. Dr. Coleman stated it is the pilot's decision.

Mr. Lacy asked when is the project's substantial completion date. Dr. Coleman said May for the customer side and the rest (behind the scenes) July.

He also asked if Mrs. Dawkins concerns were passed on to the contractor. Dr. Coleman said yes.

ITEM 5: The next regularly scheduled meeting of the Airport Commission will be Tuesday, March 29, 2022 at 2:00 P.M. This will be a ZOOM and In Person Meeting in the First Floor Airport Conference Room.

Vice Chairperson Carnevale asked for a motion to approve the next regularly scheduled Airport Commission meeting and to adjourn the meeting.

Mrs. Ammons made the motion to approve the next regularly scheduled Commission meeting.

Mrs. Dawkins seconded the motion.

ACTION: The motion was carried unanimously.

The meeting was adjourned at 2:44 P.M.

Sandy Ammons

Sandy Ammons

Transcribed: PAC 03/02/2022